

# MATTI NEUSTADT

DIGITAL TRUST & COMPLIANCE ADVISOR

## CONTACT

[matti@fcklegal.com](mailto:matti@fcklegal.com)

[www.linkedin.com/in/mneustadt](http://www.linkedin.com/in/mneustadt)

## IMPACT

- Digital transformation and AI readiness lead for 160-year-old assurance company focused on energy, maritime, and healthcare.
- Structured and managed a maturing hybrid organization of 34 cross-functional professionals to cover strategic legal risks associated with privacy, cybersecurity, security compliance, and data governance across a global enterprise.
- Supervised teams of attorneys, program managers, contract administrators, and cybersecurity experts for billion-dollar+ corporations. Includes budgeting, performance reviews, & KPI metrics.
- Implemented privacy controls program for a \$7M return on investment through measured risk mitigation.
- Lead ecosystem and compliance attorney for the initial \$6B buildout of Microsoft Azure Government.
- Responsible attorney for security incident response across \$20B enterprise cloud business.
- Developed and managed \$300M licensing portfolio for the world leader in digital memory and storage semiconductor technology.

## ACHIEVEMENT UNLOCKED

- IAPP Fellow of Information Privacy
- CISSP
- Silicon Valley Business Journal “Women of Influence”
- Law.com (ALM) Innovator of the Year Award (individual)
- “One Microsoft” Award

## TL;DR

Technology-focused attorney focused on practical solutions for both compliance and growth at a global scale. Fractional GC as well as subject matter expert support in legal and operational compliance.

## EMPLOYMENT

OWNER • FEB 2023 – PRESENT

*Forstai Cyber Kinetics, LLC, Bend, Oregon*

International digital transformation lawyer, focusing on empowering clients to build a resilient strategy considering quickly evolving legal landscape. Focused on fractional General Counsel services in tech, cyber, and AI spaces and subject matter expertise for all clients regarding compliance with laws impacting digitalization and digital transformation. Operational consulting on matters of security and privacy operations and responsible AI.

ATTORNEY • APRIL 2023-MARCH 2024

*DVN AS, Høvik, Norway*

In-house advisor for global leader in maritime, energy, and healthcare assurance and certification, focusing on digital transformation and digitization of the company and its customers. Oversee attorney development on global digital law, including privacy, cybersecurity, data governance, and artificial intelligence regulation. Lead project teams for AI policy and governance. Lead global revamp of inbound and outbound digital asset contracts.

DIRECTOR, EVANGELIST; DATA PROTECTION OFFICER (GERMANY) • JULY 2019 – JAN 2023

*NetApp, Inc., Bend, Oregon*

Director of Legal for Privacy, Cybersecurity, and Data Governance for the industry leader in multi-cloud and hyperconverged computing and storage technologies, platforms, and operating systems.

SENIOR PRIVACY COUNSEL AND CJIS

SECURITY OFFICER • OCT 2018 – MAY 2019

*Motorola Solutions, Inc., Bend, Oregon*

Senior privacy counsel and CJIS Security Officer for the global leader in public safety and enterprise security communications and software.

- Microsoft Hackathon: “Hacker’s Choice” winner; “Executive Challenge” 2nd Place
- Purdue Alumnus “40 Under 40”
- “Outstanding Partner”, Lewis and Clark Law School Mentor Program

## SMARTS

### JURIS DOCTOR

Northwestern School of Law at Lewis and Clark College

### B.SC. IN APPLIED PHYSICS

Purdue University

### EXPERTISE IN:

- Data Protection, AI, Privacy & Cybersecurity Law
- Cross-Border Data Transfer
- Incident Response
- AI Policy development and implementation
- ISO & NIST controls for digitization and digital transformation
- Global Records Retention
- Data Governance for Legal Compliance
- Quantitative Risk Management

## BONUS FEATURES

- Licensed to practice law in Norway (foreign registered lawyer), Oregon, Washington, and Idaho
- Prior life as engineer – speaks tech and does math
- Economics and finance hobbyist
- Lifelong learner with passion for foreign languages
- Enthusiastic but slow triathlete and Nordic skier
- Travel-loving foodie

### PRODUCT COUNSEL AND INCIDENT RESPONSE ATTORNEY • FEB 2013 – OCT 2018

*Microsoft Corporation, Redmond, Washington*

Product counsel for Microsoft Azure, initially focused on licensing portfolios relating to the .NET framework and growing to be lead ecosystem and compliance attorney for Azure Storage, Azure Government, Azure Government, Azure Government Secret cloud platforms. Developed expertise in cyber incident management and acted as lead security incident response attorney for all enterprise cloud services, including Azure and Microsoft Dynamics.

### TECHNOLOGY LICENSING COUNSEL • SEPT 2011 – JAN 2013

*Micron Technology, Inc., Boise, Idaho*

Built on core licensing skills to develop and manage over \$300M in portfolio license revenue for the world leader in digital memory and storage semiconductor technology.

### TECHNOLOGY AND INTELLECTUAL PROPERTY ATTORNEY • OCT 2007 – SEPT 2011

*Stoel Rives, LLP, Portland, Oregon*

Technology and intellectual property attorney for leading Pacific Northwest business law firm.

### CERTIFIED LAW CLERK • MAY 2006 – MAY 2007

*Washington County District Attorney, Hillsboro, Oregon*

Certified Law Clerk for the DA of Oregon’s second largest county, part of the Portland metropolitan area.

### SR. ENGINEER • AUG 1997 – MAY 2006

*Intel Corporation, Hillsboro, Oregon*

Materials engineer and supply chain quality auditor for world’s largest manufacturer of semiconductor chips and packaged CPUs.